

Interstate Home Sales

Model Home Available For Sale
CHAMPION 18 x 44 Model Sunrise
Home-Factory Invoice

<u>Itemized Home Costs</u>	<u>Wholesale Costs</u>	<u>Retail</u>
Base Price - includes 1 & 1/2 baths	\$26,351.40	\$35,574.39
minor change order	\$382.60	\$516.51

Price includes:

- valance pkg at \$144
- mini-blinds at \$373
- 4 TV Jacks extra at \$72 total
- 3 recessed can lights at \$177 total
- extra electrical LR at \$84
- 1 peice shower at \$424
- handicap toilet at \$95 each 2 = \$190
- deluxe range electric black at \$166
- 18" refrig, dishwasher, microwave NC

- 18 ft width at \$3,106

- fees at \$300
- Matherials surcharge at \$598.40

- discount at \$2,828

- furnace gas line to edge of home included NC

*** THIS HOME IS FURNISHED BUT THE FURNITURE IS NOT INCLUDED IN THE PRICE. THE FURNITURE IS AN OPTION THAT CAN BE PURCHASED FOR AN ADDITIONAL \$7,000.

LP tanks are leased - buyer can assume the lease - installation + 1st year paid.
A/C units on this model are NOT heat pumps

Basic Home Total (Wholesale/Retail)	\$26,734.00	\$36,090.90
Home Total Installed (Wholesale/Retail)	\$56,313.63	\$65,670.53
Your New Home Price Installed (Wholesale)	\$56,313.63	

Resort Lot# 85TR
Home-Installation Details

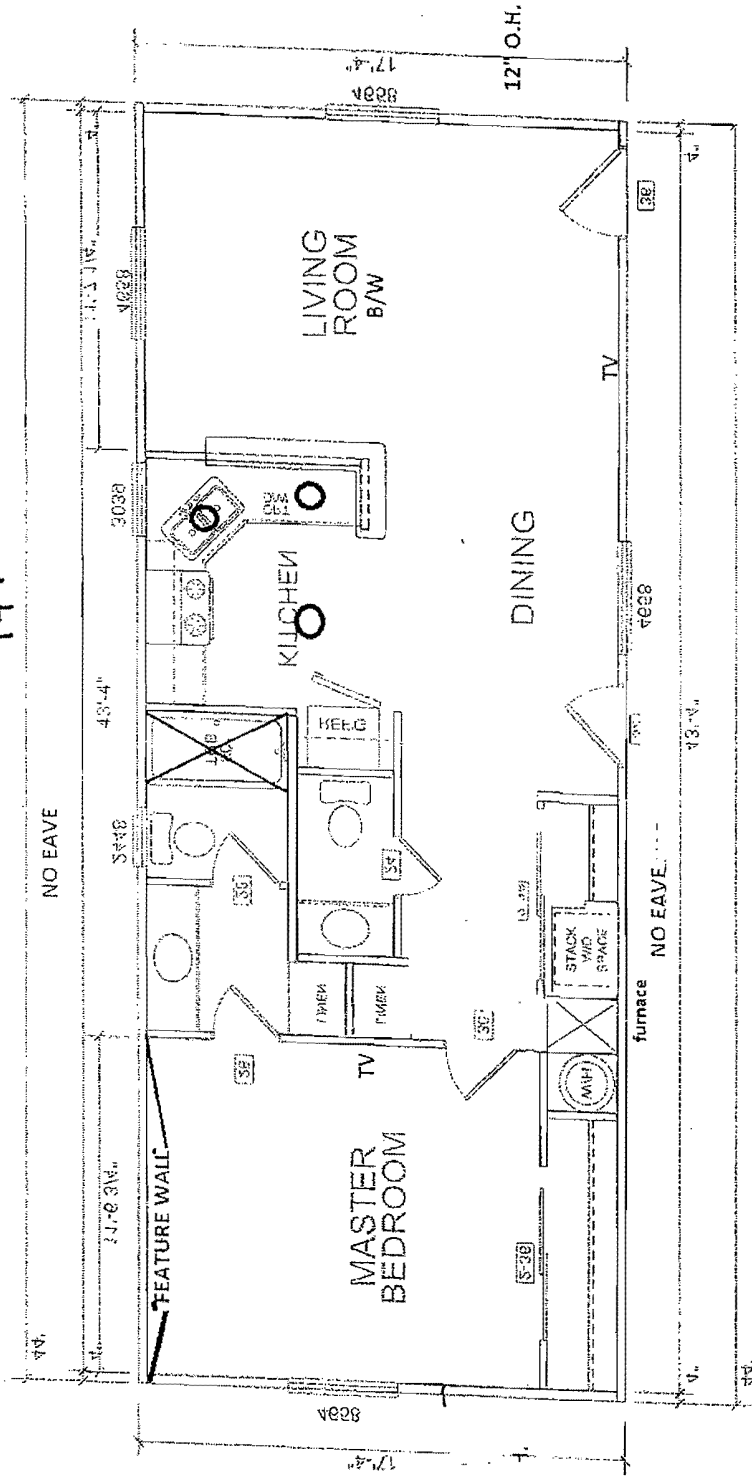
<u>Other Costs & Fees</u>	<u>Wholesale Costs</u>
Breakup concrete	\$611.80
Dirt Hauling	\$465.50
Dig Out	\$1,596.00
Permits & City Fees	\$819.71
Home Profit	\$3,990.00
Commission & Const Oversight	\$3,325.00
Skirting (Under/Above-ground)	\$3,133.48
Block, Level & Set	\$532.00
Tie Downs 4	\$771.40
Awnings (Wood or Alum)	\$2,626.75
Concrete/Paver Driveway	\$782.04
Concrete/Home Perimeter	
Freight From Factory	\$864.50
Air Conditioning/Heat Pump	\$2,912.70
Marriage Line, Drywall & Paint	
Cleaning, Light Bulbs, Misc.	\$332.50
Phone & Cable Jacks	\$332.50
Termite treatment	\$332.50
Landscaping, Plants & Rock	\$1,995.00
Insurance Costs (Avg Home)	\$665.00
setup util and 100 amp bkr	\$1,995.00
cut boxes	\$232.75
2 LP tanks installed	\$798.00
color coated concrete	\$465.50

Sub-Total	\$29,579.63
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*Purchaser can add or subtract any options offered!

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Model Home Available For Sale
CHAMPION - 18 x 44 Model Sunrise
Home-Factory Invoice

<u>Itemized Home Costs</u>	<u>Wholesale Costs</u>	<u>Retail</u>
Base Price - includes 1 & 1/2 baths	\$26,939.40	\$36,368.19

Price includes:

- valance pkg at \$144
- mini-blinds at \$373
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- 3 recessed can lights at \$177 total
- extra electrical LR at \$84
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- 18 ft width at \$3,106

- fees at \$300
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- discount at \$2,828

- furnace gas line to edge of home included NC

- Furniture option available at \$7000 additional.

- LP tanks are leased - buyer can assume the lease - installation + 1st year paid.
- A/C units on this model are NOT heat pumps

Basic Home Total (Wholesale/Retail)	\$26,939.40	\$36,368.19
Home Total Installed (Wholesale/Retail)	\$56,955.27	\$66,384.06
Your New Home Price Installed (Wholesale)	\$56,955.27	

Resort Lot# 87TR
Home-Installation Details

<u>Other Costs & Fees</u>	<u>Wholesale Costs</u>
Breakup concrete	\$1,030.75
Dirt Hauling	\$498.75
Dig Out	\$1,596.00
Permits & City Fees	\$819.71
Home Profit	\$3,990.00
Commission & Const Oversight	\$3,325.00
Skirting (Under/Above-ground)	\$3,133.48
Block, Level & Set	\$532.00
Tie Downs 4	\$771.40
Awnings (Wood or Alum)	\$2,626.75
Concrete/Paver Driveway	\$199.50
Concrete/Home Perimeter	\$566.58
Freight From Factory	\$864.50
Air Conditioning/Heat Pump	\$2,912.70
Marriage Line, Drywall & Paint	
Cleaning, Light Bulbs, Misc.	\$332.50
Phone & Cable Jacks	\$332.50
Termite treatment	\$332.50
Landscaping, Plants & Rock	\$1,995.00
Insurance Costs (Avg Home)	\$665.00
setup util and 100 amp bkr	\$1,995.00
cut front boxes	\$232.75
2 LP tanks installed	\$798.00
color coated concrete	\$465.50

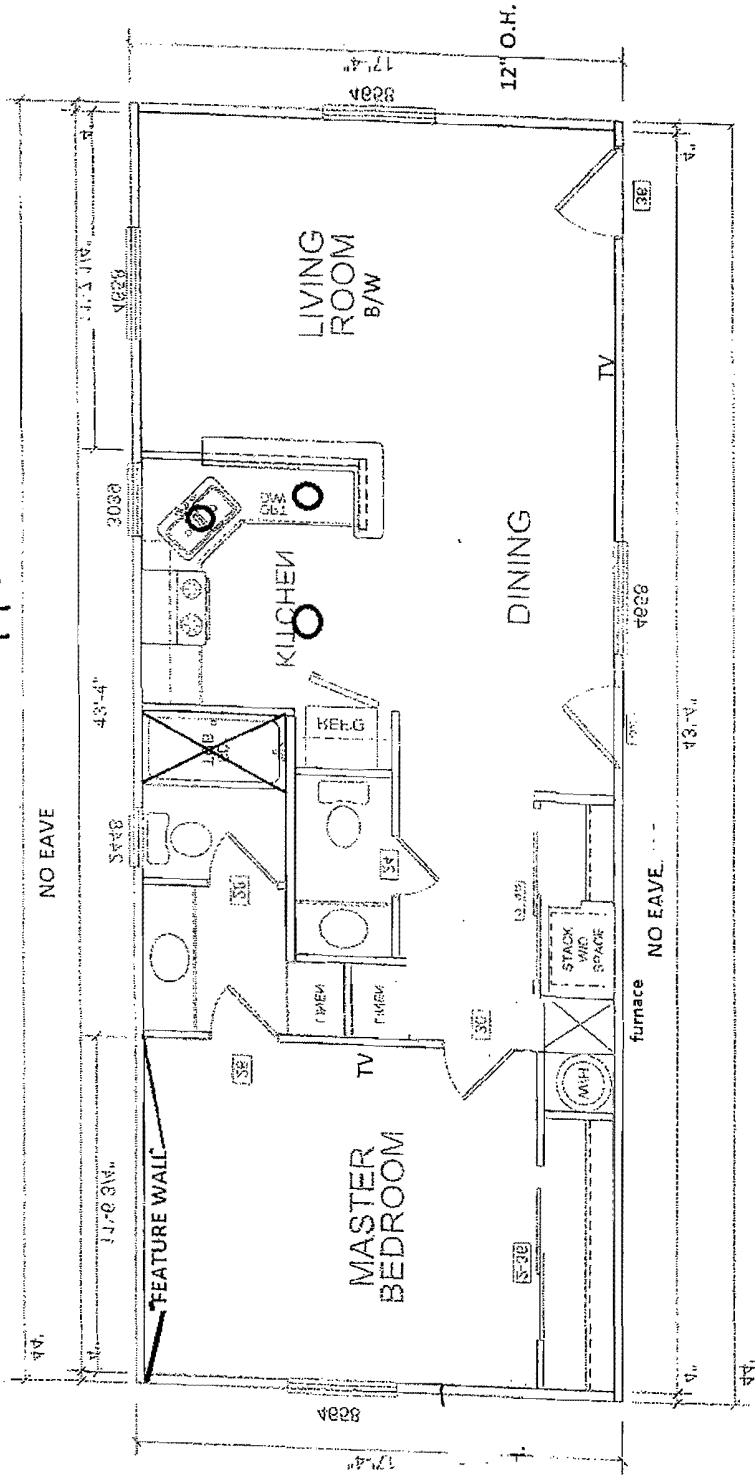
Sub-Total	\$30,015.87
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All numbers reflected above are net of taxes due when sold, unless otherwise noted. SCBA= Separate Contractor Buyer Arrangement/IHS Not Involved

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18 ft width at \$3,106

fees at \$300

Matherials surcharge at \$598.40

discount at \$2,828

furnace gas line to edge of home included NC

Furniture option available at \$7000 additional.

LP tanks are leased - buyer can assume the

lease - installation + 1st year paid.

A/C units on this model are NOT heat pumps

Basic Home Total (Wholesale/Retail)	\$26,939.40	\$36,368.19
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Home Total Installed (Wholesale/Retail)	\$56,726.51	\$66,155.30
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Your New Home Price Installed (Wholesale) \$56,726.51

Resort Lot# 88TR
Home-Installation Details

<u>Other Costs & Fees</u>	<u>Wholesale Costs</u>
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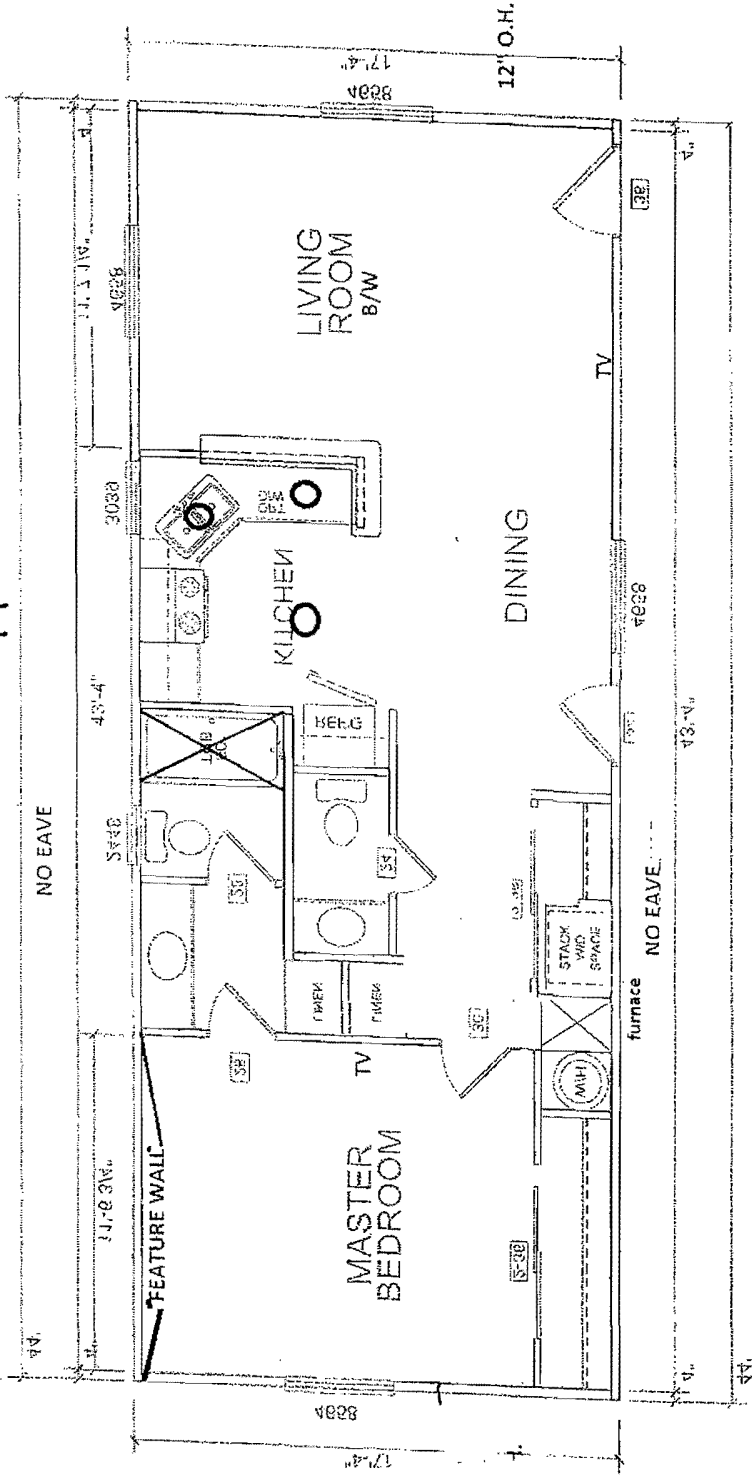
Breakup concrete	\$907.06
Dirt Hauling	\$465.50
Dig Out	\$1,596.00
Permits & City Fees	\$819.71
Home Profit	\$3,990.00
Commission & Const Oversight	\$3,325.00
Skirting (Under/Above-ground)	\$3,133.48
Block, Level & Set	\$532.00
Tie Downs 4	\$771.40
Awnings (Wood or Alum)	\$2,626.75
Concrete/Paver Driveway	\$199.50
Concrete/Home Perimeter	\$494.76
Freight From Factory	\$864.50
Air Conditioning/Heat Pump	\$2,912.70
Marriage Line, Drywall & Paint	
Cleaning, Light Bulbs, Misc.	\$332.50
Phone & Cable Jacks	\$332.50
Termite treatment	\$332.50
Landscaping, Plants & Rock	\$1,995.00
Insurance Costs (Avg Home)	\$665.00
setup util and 100 amp bkr	\$1,995.00
cut down boxes	\$232.75
2 LP tanks	\$798.00
color coated concrete	\$465.50

Sub-Total	\$29,787.11
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lease - installation + 1st year paid.

A/C units on this model are NOT heat pumps

Basic Home Total (Wholesale/Retail) \$26,939.40 \$36,368.19

Home Total Installed (Wholesale/Retail) \$57,160.09 \$66,588.88

Your New Home Price Installed (Wholesale) \$57,160.09

Resort Lot# 184TR Home-Installation Details

<u>Other Costs & Fees</u>	<u>Wholesale Costs</u>
Breakup concrete	\$771.40
Dirt Hauling	\$864.50
Dig Out	\$1,596.00
Permits & City Fees	\$819.71
Home Profit	\$3,990.00
Commission & Const Oversight	\$3,325.00
Skirting (Under/Above-ground)	\$3,133.48
Block, Level & Set	\$532.00
Tie Downs 4	\$771.40
Awnings (Wood or Alum)	\$2,626.75
Concrete/Paver Driveway	\$864.50
Concrete/Home Perimeter	
Freight From Factory	\$864.50
Air Conditioning/Heat Pump	\$2,912.70
Marriage Line, Drywall & Paint	
Cleaning, Light Bulbs, Misc.	\$332.50
Phone & Cable Jacks	\$332.50
Termite treatment	\$332.50
Landscaping, Plants & Rock	\$1,995.00
Insurance Costs (Avg Home)	\$665.00
setup util and 100 amp bkr	\$1,995.00
cut down front boxes	\$232.75
2 LP tanks installed	\$798.00
color coated concrete	\$465.50
Sub-Total	\$30,220.69

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