

# Interstate Home Sales

**Model Home Available For Sale**  
**CHAMPION - 18 x 44      Model Sunrise**  
**Home-Factory Invoice**

<u>Itemized Home Costs</u>	<u>Wholesale Costs</u>	<u>Retail</u>
Base Price - includes 1 & 1/2 baths	\$26,939.40	\$36,368.19

Price includes:

- valance pkg at \$144
- mini-blinds at \$373
- 4 TV Jacks extra at \$72 total
- 3 recessed can lights at \$177 total
- extra electrical LR at \$84
- 1 peice shower at \$424
- handicap toilet at \$95 each 2 =\$190
- deluxe range electric black at \$166
- 18" refrig, dishwasher, microwave NC
  
- 18 ft width at \$3,106
  
- fees at \$300
- Matherials surcharge at \$598.40
  
- discount at \$2,828
  
- furnace gas line to edge of home included NC
  
- Furniture option available at \$7000 additional.
  
- LP tanks are leased - buyer can assume the lease - installation + 1st year paid.
- A/C units on this model are NOT heat pumps

<b>Basic Home Total (Wholesale/Retail)</b>	\$26,939.40	\$36,368.19
<b>Home Total Installed (Wholesale/Retail)</b>	\$56,955.27	\$66,384.06
<b>Your New Home Price Installed (Wholesale)</b>	<b>\$56,955.27</b>	

**Resort      Lot# 87TR**  
**Home-Installation Details**

<u>Other Costs &amp; Fees</u>	<u>Wholesale Costs</u>
Breakup concrete	\$1,030.75
Dirt Hauling	\$498.75
Dig Out	\$1,596.00
Permits & City Fees	\$819.71
Home Profit	\$3,990.00
Commission & Const Oversight	\$3,325.00
Skirting (Under/Above-ground)	\$3,133.48
Block, Level & Set	\$532.00
Tie Downs      4	\$771.40
Awnings (Wood or Alum)	\$2,626.75
Concrete/Paver Driveway	\$199.50
Concrete/Home Perimeter	\$566.58
Freight From Factory	\$864.50
Air Conditioning/Heat Pump	\$2,912.70
Marriage Line, Drywall & Paint	
Cleaning, Light Bulbs, Misc.	\$332.50
Phone & Cable Jacks	\$332.50
Termite treatment	\$332.50
Landscaping, Plants & Rock	\$1,995.00
Insurance Costs (Avg Home)	\$665.00
setup util and 100 amp bkr	\$1,995.00
cut front boxes	\$232.75
2 LP tanks installed	\$798.00
color coated concrete	\$465.50

<b>Sub-Total</b>	<b>\$30,015.87</b>
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\*Purchaser can add or subtract any options offered!

All numbers reflected above are net of taxes due when sold, unless otherwise noted. SCBA= Separate Contractor Buyer Arrangement/IHS Not Involved